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UNIPART LOGISTICS WINS AFTERMARKET SERVICES CONTRACT WITH TOYOTA KIRLOSKAR MOTOR IN INDIA

Unipart Logistics, Unipart's specialist supply chain management business, has won a new, three-year contract with premium car manufacturer, Toyota Kirloskar Motor (TKM). The contract, which covers warehousing and distribution for all of the aftermarket support for Toyota Cars in India will commence in February 2012 for a three-year period and will be based out of the main TKM site in Bangalore, Southern India.

Under the new warehousing contract, announced today, Unipart Logistics will go live delivering to all TKM dealers. The warehouse will supply parts to two regional warehouses (in Pune and Gurgaon) in addition to the existing network of dealerships across the country. The operation will employ 150 people at Bangalore.

Toyota Kirloskar Motor (TKM) a young and vibrant company in India has grown since its inception in 1997. TKM currently manufactures vehicles like Innova, Fortuner, Corolla Altis, Etios and Etios Liva at its two plants based in Bidadi, Karnataka. It also sells LC 200, Prado Camry and Prius as CBU's.

Commenting on the new association Mr Mahesh N Salkar, Vice President, Customer Service Division, TKM, said "We welcome Unipart to the Toyota family. TKM works very closely with all its associates and we look forward to a long and fruitful relationship with Unipart."

Mike Varnom, Managing Director of Unipart Logistics' Aftermarket Division said of the new contract win:

"This contract builds on Unipart Logistics' deep heritage in the automotive aftermarket sector and we are delighted to be able to work alongside such a prestigious customer as TKM. We are looking forward to a strong association with one of the worlds most admired companies and winning this contract in India, clearly demonstrates that our overseas growth strategy is on course.

“Today’s agreement builds on our strong and growing presence across Asia and more specifically in India. Along with the other contract wins we have announced across the Group, this clearly shows that existing and potential customers value both the levels of engagement and outstanding hard work of our people and the benefits in performance delivered through our own unique way of working, The Unipart Way”

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Editors’ Notes:

About The Unipart Group

The Unipart Group employs more than 10,000 personnel worldwide and has an annual turnover of more than £1billion. It is a leading full service logistics provider and consultant in operational excellence.

Operating across a range of market sectors, including automotive, leisure, marine, manufacturing, mobile telecoms, rail, retail and technology, Unipart offers a breadth of services from third party logistics to expert consultancy.

All Unipart sites operate according to the Group’s proprietary version of Lean known as The Unipart Way. This is a philosophy of working underpinned by tools and techniques that inspires efficiency, flexibility and outstanding customer service in any process.

Unipart also offers expert consultancy in implementing Lean principles and in supply chain management across a variety of industry sectors.

The Group’s clients include Sainsbury’s, ASOS.com, Homebase, Vodafone, BMW, Three, Sky, Aston Martin, Jaguar Land Rover, and Virgin Mobile.