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Unipart Secures Three Year Cable Supply Contract with Network Rail

Unipart Group, a leading full service logistics provider and consultant in operational excellence, and Eland Cables, an international supplier of electrical cables and cable accessories, are to play an important role in the development of Britain's rail infrastructure, after the Group's rail arm – Unipart Rail – secured a three-year cable contract with Network Rail.

The contract to supply electrical cables and related services to Network Rail – now in place – involves a collaboration between two leading suppliers in the rail industry.

The decision follows more than a decade of successful joint working between cable distributor Eland Cables and engineering and logistics provider Unipart Rail – most notably on the West Coast Route Modernisation (WCRM) project. With Network Rail framework supplier status, rail customers can benefit from competitive pricing, guaranteed stockholding and immediate availability on a huge range of rail cables and accessories – including Rail Signalling Cables and Rail Telecoms Cables.

Eland Cables and Unipart Rail's latest move serves to reinforce what is already a strong working relationship between the two companies. In a joint statement, Managing Directors Philip Brown and Graham Jackson said: 'The decision to collaborate over the Network Rail bid was not a difficult one to make. By combining Eland Cables' supplier relationships, technical knowledge and sourcing expertise with Unipart's logistics and materials management experience, we can give rail customers more choice and even more competitive prices – while continuing to deliver fast turnaround times and a consistently high level of service.'

To find out more about the Network Rail contract or to discuss your rail cable requirements please contact the Rail team on 01270 847300 and cable@uniparttrail.com or visit www.uniparttrail.com/elandcables.

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Editors' Notes:

About Unipart Group

The Unipart Group employs more than 8,000 personnel worldwide and has an annual turnover of more than £1billion. It is a leading full service logistics provider and consultant in operational excellence.

Operating across a range of market sectors, including automotive, leisure, marine, manufacturing, mobile telecoms, rail, retail and technology, Unipart offers a breadth of services from third party logistics to expert consultancy.

All Unipart sites operate according to the Group's proprietary version of Lean known as The Unipart Way. This is a philosophy of working underpinned by tools and techniques that inspires efficiency, flexibility and outstanding customer service in any process.

Unipart also offers expert consultancy in implementing Lean principles and in supply chain management across a variety of industry sectors.

The Group's clients include Sainsbury's, Halfords, ASOS.com, Homebase, Vodafone, 3, BSkyB, Jaguar Land Rover, Severn Trent Water and HMRC.

About Unipart Rail

a) Rail arm of Unipart – combines extensive engineering and logistic experience with industry-leading Supply Chain & Lean expertise.

b) Unipart Rail's portfolio covers over 70,000 products for traction and rolling stock, rail infrastructure and stations.

About Eland Cables

a) International supplier of electrical cables and cable accessories established in 1975.

b) Eland's commercial headquarters is located in North London.

c) First-class stockholding facility is based in Doncaster, North East England.

Eland/Unipart Rail joint work

a) Eland Cables and Unipart Rail have been working together since 2001.

b) Projects include the West Coast Route Modernisation (WCRM) project and the Network Rail Railway Spares (Maintenance Materials) contract. Through the Railway Spares contract, the companies have jointly delivered a wide range of cables into Network Rail Maintenance Works and also recently to the Thameslink project.